

Nathaniel Vargas Gallegos
Curriculum Vitae

Personal

Nathaniel Phillip Vargas Gallegos
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Education

University of Michigan, Ross School of Business <i>MBA Candidate</i>	May 2026
University of San Diego School of Law <i>LLM Business & Corporate Law</i>	August 2012
University of Detroit Mercy School of Law <i>Juris Doctor</i>	December 2010
New Mexico State University <i>Master of Science, Economics</i>	December 2006
University of Utah <i>Bachelor of Science, Economics</i>	August 2003

Professional Experience

2024 -	Attorney, Lokken & Putnam, PC <i>Cottonwood Heights, Utah</i>
2023 - 2024	Business Litigation Attorney, Smith + Malek, PLLC <i>Spokane, Washington; Coeur d'Alene, Idaho; Salt Lake City, Utah</i>
2022 -	Adjunct Associate Professor, University of Utah, S.J. Quinney College of Law <i>Salt Lake City, Utah</i>
2019 -	Adjunct Professor/Instructor, Missouri Western State University, Economics Program <i>Saint Joseph, Missouri</i>
2019 - 2023	Administrative Law Judge II, State of Utah, Department of Commerce <i>Salt Lake City, Utah</i>
2019 - 2023	Adjunct Professor, Chadron State College, Business Department <i>Chadron, Nebraska</i>
2012 - 2019	Associate Professor (Tenured), Business Department, Chadron State College <i>Chadron, Nebraska</i>

- 2012 Public Safety Advisory Division Clerk, City of San Diego, Office of the City Attorney
San Diego, California
- 2011 Legal Researcher, University of San Diego School of Law
San Diego, California
- 2010 - 2018 Legal Counsel, Tooele Valley Auto, LLC
Tooele, Utah
- 2010 Municipal Law Hearing Officer Legal Clerkship City of Detroit, Legal Department
Detroit, Michigan
- 2007 - 2008 Business Analyst, Autobytel, Inc.
Irvine, California
- 2005 - 2006 Research Analyst, New Mexico State University, Department of Agricultural Economics
Las Cruces, New Mexico
- 2004 - 2005 Market Research Analyst, Physical Science Laboratory
Las Cruces, New Mexico
- 1999 - 2000 Aviation Electronics Technician, United States Navy - HSL-47: Honorable Discharge, Petty Officer Third Class
San Diego, California

Law Review Articles

- Nathaniel Gallegos, *Controlling Moral Hazard in Limited Liability with the Consumer Sales Practices Act*, 50.1 NOTRE DAME J. LEGIS. (2024)
- Nathaniel Gallegos & Jesse Sealey, *The Coming Ubiquity of ADA Compliance to the Internet and its Extension to Online Education*, 20 J. TECH. L. & POL'Y (2015)
- Nathaniel Gallegos, *An Agribusiness Application for the Series Limited Liability Company*, 19.1 DRAKE AG. L.J. (2015)
- Nathaniel Vargas Gallegos, *Inextricably Entwined: Tools Allowed to Facilitate Free Speech*, 91.2 U. D. MERC. L. Rev. (2013)
- Nathaniel Vargas Gallegos, *The Solo Lawyer Proportion: Explanations with the 'Push & Pull' Factors Endemic in Legal Firm Organization*, 35 J. Leg. Prof. (2012)
- Nathaniel Vargas Gallegos, *International Agricultural Pragmatics: An Inquiry of the Orthodox Economic Breakdowns and an Evaluation of Solutions With The Food Sovereignty Movement*, 16.3 DRAKE AG. L.J. (2011)

Bar Journal Articles

- Nathaniel Vargas Gallegos, *Three Professional Fields Facing Potential Cultural Misunderstandings With Utah's Hispanic Population*, Vol. 37 No. 2, Utah State Bar Journal (2024).
- Nathaniel Vargas Gallegos, *The Washington My Health My Data Act: Complying With New and Novel Protection for Health-Related Data*, Vol. 78, No. 4, Washington State Bar News (2024).

Awards

- 2017 Chadron State College Teaching Excellence Award
- 1999 US Navy Letters of Accommodation for Performance and Leadership
- 2023 Utah State Bar Leadership Academy

Conference Presentations

- Nathaniel Vargas Gallegos, *Quality Matters and the Ubiquity of ADA Compliance in Online Environments*, Quality Matters 7th Annual Conference on Quality Assurance in Online Learning (2015).
- Nathaniel Vargas Gallegos, *Following or Filing With Illinois: The Series-LLC and Business Planning*, presented at the 2013 Northern State University International Business Conference (2013).
- Rhonda Skaggs, Nathaniel Vargas Gallegos, *Natural Amenities and Economic Growth – What Does the Research Tell Us?*, presented at the 2006 Long Term Ecological Research Project Conference, http://www.lternet.edu/asm/2006/posters/poster.php?poster_id=2 (2006)

Chadron State College Guest Lectures, Workshops, and Presentations

- September 19, 2013: Social Science Club Presentation on Hispanic Heritage Month
- February 15, 2015: TLC Presentation on Universal Course Design
- September 9, 2015: Constitution Day Legal Panel Presentation
- April 16, 2015: Museum Law Lecture for Sandoz Center
- September 7, 2016: Constitution Day Legal Panel Presentation
- February 13, 2017: Guest Lecture for Richard Kenney's FYI Matters of Opinion
- February 12, 2018: Guest Lecture for Richard Kenney's FYI Matters of Opinion
- March 21 & 23, 2018: TLC Workshop: Leadership Attributes: Power & Influence in Higher Education
- September 18, 2018: Constitution Day Legal Panel Presentation
- November 7, 2018: TLC Quality Matters APPQMR Workshop

Textbooks Reviews and Acknowledgments

- Nathaniel Vargas Gallegos, (2012) *State Impact of AT&T Mobility v. Concepcion*, in Paul Horton, *Business Torts*
- McAdams, et al. (2018) *Business Law: Law, Business, & Society*, 12th ed. McGraw-Hill Education
- McAdams, et al. (2021) *Business Law: Law, Business, & Society*, 13th ed. McGraw-Hill Education
- Hughes, et al. (2018) *Leadership: Enhancing the Lessons of Experience*, 9th ed. McGraw-Hill Education
- Melvin, S., Change, K. (2019) *Business and Society: Organizations, Ethics, and Public Policy*, SAGE Publishing

Teaching Experience

Hybrid Modality:

- LAW 7080: Administrative Law Research (S.J. Quinney Law)
- MGMT 639: Law, Business, and Society (CSC)
- ECON 637: Managerial Economics (CSC)
- BA 432: Legal Aspects of Business Ownership (CSC)
- BA 431: Professional Ethics (CSC)
- BA 337: Business Law (CSC)
- LS 331: Commercial Law (CSC)
- BA 331: Business Communication (CSC)
- ECON 231: Macroeconomics (CSC)
- ECON 232: Microeconomics (CSC)
- ECO 260: Principles of Macroeconomics (MWSU)
- ECO 261: Principles of Microeconomics (MWSU)

Online Modality:

- LAW 6370: Contracts in the Modern Economy (S.J. Quinney Law)
- BA 623: Agribusiness Management (CSC)
- MGMT 620: High Performance Leadership (CSC)
- AGRI / ECON 423: Agricultural Policy (CSC)
- MGMT 639: Law, Business, and Society (CSC)
- ECON 637: Managerial Economics (CSC)
- CAP 469J / BA 460 / BA 560: International Business (CSC 2018 Study Abroad England)
- PS / CJ / LS 337: Intro to Law (CSC)
- LS 231: Introduction to Legal Studies (CSC)
- BA 432: Legal Aspects of Business Ownership (CSC)
- BA 431: Professional Ethics (CSC)
- BA 337: Business Law (CSC)
- BA 331: Business Communication (CSC)
- ECO 101: Current Economic Issues (MWSU)
- ECO 260 and ECON 231: Macroeconomics (CSC & MWSU)
- ECO 261 and ECON 232: Microeconomics (CSC & MWSU)
- ECON 130: Survey of Economics (CSC)
- FIN 333 International Finance & Economics (CSC)

- ECO 375: Health Economics (MWSU)
- ECO 101: Modern Economic Issues (MWSU)

Graduate Committees

- 40 Master of Business Administration Committees
 - 16, Committee Chair
- 9 Master of Science in Organizational Management Committees
 - 1, Committee Chair

Continuing Legal Education (CLE)

- Utah Family Defenders Association Conference (2024)
- Utah Trial Advocacy 6 Part CLE (2023 – 2024)
- Utah Attorney Generals Office CLE Conference (2020, 2021, 2022 & 2023)
- BYU Law & Government: Local Government Conference (2021, 2022 & 2023)
- Salt Lake County Bar: Public Lands Legal Issues in Utah (2021)
- February 2021 Bar Exam Grading – Agency Law
- Current Topics in Law & Governemnt (2021)
- Utah Center of Legal Inclusion: Biden Policies (2021)
- ABA Discussion on Diversity (2021)
- Annual Mangrum Evidence Seminar (2021)
- Well Being Committee Session: Cracking Stress the Code (2020)
- Securities Section 2020 Meeting (2020 & 2021)
- Tips for Practicing in Utah’s Fourth District (2020)
- Lay and Expert Testimony Under 701 & 702 (2019)
- The Ethics of Billing/Collecting Attorneys' Fees (2017)
- Ethics and Digital Communications (2017)
- Higher Education Law Seminar (2017)
- Going Solo: How to Start Your Own Law Firm (2017)
- Marijuana Corporate Formation, Contracts, Commercial Real Estate and More (2017)
- The IRS 501(c)(3) Application Process (2017)
- Charter School Law (2017)
- The Mini MBA for Attorneys (2017)
- Conducting Due Diligence for Real Estate Purchases and Sales (2017)
- Civil Trial Case Presentation: From Start to Finish (2017)
- Trusts 101 (2017)

Utah Bar Service

- Utah Bar Exam Grader – Agency & Business Organization Section (2022 -)
- Utah Unlicensed Practice of Law Committee member (2022 - 2023)
- Co-Chair of Utah State Bar Examination Grading Committee (2023 -)

CSC Graduate Committees

- 2015 – 2019 Study Abroad Committee (Chair)
- 2015 – 2019 Essential Studies Committee

- 2017 – 2019 Presidential Award Committee
- 2015 – 2018 SARA Compliance Committee
- 2013 – 2015 Master Academic Plan Committee
- 2013 – 2017 Academic Appeals Committee

Business Academy Departmental Committees

- 2013 – 2019 Agribusiness Option Chair
- 2013 – 2019 MBA Committee Member
- 2013 - 2019 Curriculum and Instruction Committee Member
- 2013 - 2019 ACBSP Accreditation Committee Member

Peer Review Accreditation

- 2016 Quality Matters (QM) Master Peer Reviewer
- 2016 Accreditation Council for Business Schools and Programs (ACBSP) Site Review Certification
- 2018 Higher Learning Commission (HLC) Peer Review Corps Certification

CSC Student Club Advisor

- 2013 - 2015 CSC Student Senate, Faculty Advisor

Search Committees

- Economics Professor Fall 2017: Committee Chair
- Economics Professor Spring 2017 - Summer 2017: Committee Chair
- NBDC Graduate Assistant Spring 2017: Committee Chair
- Business Graduate Assistant Spring 2017: Committee Chair
- Marketing Instructor Spring 2017: Committee Chair
- Marketing Professor Search Fall 2017 - Spring 2017: Committee Chair
- Accounting Professor Search Fall 2017 - Spring 2017: Committee Chair
- AVP TLC Fall 2016 and Spring 2017: Committee member
- Marketing Position Search Fall 2014 – Fall 2016: Committee Member
- Rangeland Professor Summer 2013: Outside Department Committee member
- Rangeland Professor Summer 2013: Outside Department Committee member

CSC Teaching and Learning Center (TLC), Route 6x6 Blog (

<https://academic.csc.edu/tlc/blog/author/ngallegos/>)

- September 22, 2017: “On Situational Ethics”
- October 30, 2017: “Superpowers...”
- November 30, 2017: “Stick to the Basics”
- February 22, 2018: “The OER Confessions”
- March, 26, 2018: “on Foxes and Hedgehogs...”
- April 30, 2018: “Reflection on Reflections...”

- September 20, 2018: “Becoming People-We-Travel-With: The Unsung Outcome of Study Abroad”
- October 30, 2018: “An Exhortation for Empathy”
- December 20, 2018: “On Essential Studies...”

Bar Licenses

- Utah 17572 (active), 2020 – present
- Washington State 61774 (active), 2023-present
- Minnesota 0398050 (presently inactive), 2016-2020
- Missouri 129084 (presently inactive), 2014-2020
- North Dakota 07800 (presently inactive), 2014-2020

Teaching and Professional Certifications

- Quality Matters Certified APPQMR F2F & Online Instructor Recertification 2018
- Quality Matters Certified QM Rubric Update 6th ed. 2018
- Quality Matters (MRR) Master Reviewer Recertification 2018
- Quality Matters Certified APPQMR F2F Instructor in 2017
- Quality Matters Certified APPQMR Online Instructor in 2017
- Quality Matters Master Peer Reviewer Certified in 2016
- Quality Matters Peer Review of 31 courses (16 as chair, 2 as subject matter expert, and 6 as external reviewer from 2015-2017)
- Quality Matters APPQMR Rubric Update in 2015
- Quality Matters Peer Reviewer Certified in 2015
- Quality Matters Course Certification of MGMT 639 in 2014
- Quality Matters APPQMR 2013
- NCMA Certified Commercial, Contract Manager (Certificate 269)

Department of Commerce Administrative Rules Written

DOPL – R156-76	DOPL – R156-11a	DOPL – R156-60e	DOPL – R156-69	ADM – R151-2
DOPL – R155-46b	DOPL – R156-46a	DOPL – R156-67	DOPL – R156-37	ADM – R151-4
DOPL – R156-1	DOPL – R156-60	DOPL – R156-55c	DOPL – R156-72	ADM – R151-5
DOPL – R156-17b	DOPL – R156-60a	DOPL – R156-79	DOPL – R156-76	CP – R152-49
DOPL – R155-72	DOPL – R156-60b	DOPL – R156-15A	DOPL – R156-70a	CP – R152-32a
DOPL – R156-31b	DOPL – R156-60c	DOPL – R156-73	DOPL – R156-47b	CP – R152-57
DOPL – R156-82	DOPL – R156-60d	DOPL – R156-55a	DOPL – R156-37f	DRE – R162-2g

Utah Division of Consumer Protection Default Orders Drafted and Served

2019	10 Orders
2020	23 Orders
2021	27 Orders
2022	48 Orders
2023	60 Orders

Utah Division of Occupational and Professional Licensing Citation Hearings

2020	5 Hearings
2021	68 Hearings
2022	67 Hearings
2023	112 Hearings

Teaching Philosophy

- **Relevant:** Every business issue can be complex but it extends from established and common foundations of theory. I strive to stress the analytical tools, frameworks, and encourage higher-order critical thought to understand what is expected of us as business-people, consumers, and as citizens in all of my courses.
- **Applicable:** Our society becomes more complex by the day, and so goes the responsibilities and expectations of our leaders. I seek to illuminate situations through case study analyses that simulate prudent integration of useable skills for all of my courses.
- **Positive:** The military showed me how powerful it is to be strict as well as positive in instruction. I seek to present the information to challenge students, give positive feedback, and be affirming with earned accomplishments in all of my courses.

Leadership Philosophy

- **Clarify Values:** I lead in an organization by taking the time to identify core values and an organization's mission. Alignment of values to work policies and productivity are essential.
- **Following Policy:** I lead through compliance to an organization's policies. Rules and laws are important frames for one's work-product.
- **Build Trust With Colleagues:** I lead in an environment through engaging those I work with and work for with collegial relationships and soliciting input. Stakeholder buy-in is necessary for a lasting effort to be accomplished and endure.
- **Consistent Self-Evaluation:** I lead by not rushing to condemn a colleague or process until I can rationally evaluate the issue. The importance to maintain professionalism is at the highest priority for sustained work relationships.
- **Listening:** I lead through encouraging an open environment of critique of work, management, and expectations. Listening to surveys, stakeholder feedback, and team insights create the best work-product.
- **Effective Action:** I lead by taking action and responsibility of outcomes produced under my charge of management. Effective action in confronting challenging issues and people with composure is necessary for a leader.